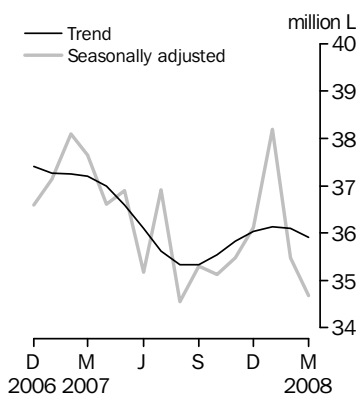


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 8 MAY 2008

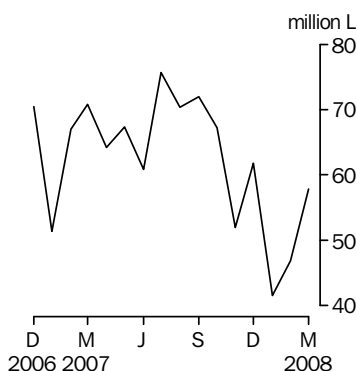
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Mar 2008 '000 L	Feb 2008 to Mar 2008 % change	Mar 2007 to Mar 2008 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	35 911	-0.5	-3.5
White table wine sales	17 529	-0.5	-2.8
Red and rosé table wine sales	12 946	—	-3.4

SEASONALLY ADJUSTED

	Mar 2008 '000 L	Feb 2008 to Mar 2008 % change	Mar 2007 to Mar 2008 % change
Australian produced wine			
Domestic wine sales	34 677	-2.2	-7.9
White table wine sales	16 770	-4.3	-6.9
Red and rosé table wine sales	12 377	-3.3	-8.9

— nil or rounded to zero (including null cells)

KEY POINTS

AUSTRALIAN WINE DOMESTIC SALES

DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 35.9 million litres in March 2008, a decrease of 0.5% from February 2008.
- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.7 million litres in March 2008, a decrease of 2.2% on February 2008.

WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine fell by 0.5% to 17.5 million litres this month, and was 2.8% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced white wine was 16.8 million litres in March 2008, a decrease of 4.3% on February 2008.

RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine was steady compared with last month and 3.4% lower than March 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced red and rosé wine was 12.4 million litres in March 2008, a decrease of 3.3% on February 2008.

AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine increased by 23.4% this month to 57.8 million litres. The value of the exported wine in March 2008 was \$219.3 million. Australia exported 738.0 million litres valued at \$2.8 billion in the twelve months to March 2008. This was a decrease of 6.8% in volume and a decrease of 0.8% in value.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
April 2008	5 June 2008
May 2008	7 July 2008
June 2008	7 August 2008
July 2008	8 September 2008
August 2008	9 October 2008
September 2008	6 November 2008



DATA NOTES

There are no notes about the data.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased by 0.5% from last month to 17.5 million litres. The trend estimate for red and rosé wine sales was 12.9 million litres, which was steady when compared with February 2008.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

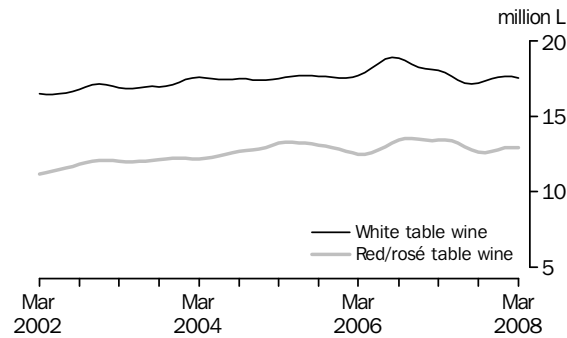


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased by 0.5% from last month, the second consecutive month of decreases following five months of increases. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres was steady when compared to last month after ten consecutive month of decreases.

TABLE WINE, Glass container less than 2 litres: Trend

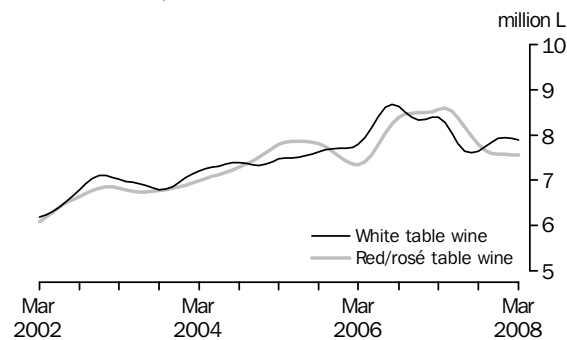
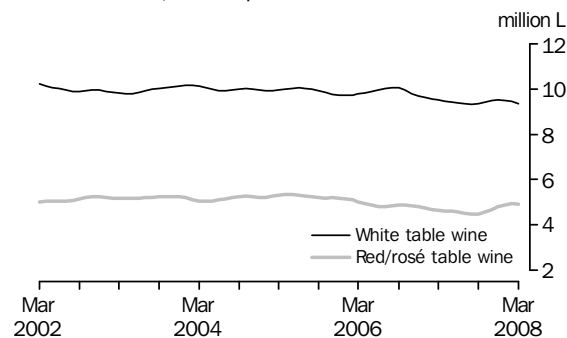


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs fell 1.0% this month to 9.4 million litres. The trend estimate for red and rosé wine sales in soft packs fell by 0.1% this month after six consecutive months of increases.

TABLE WINE, Soft pack containers: Trend

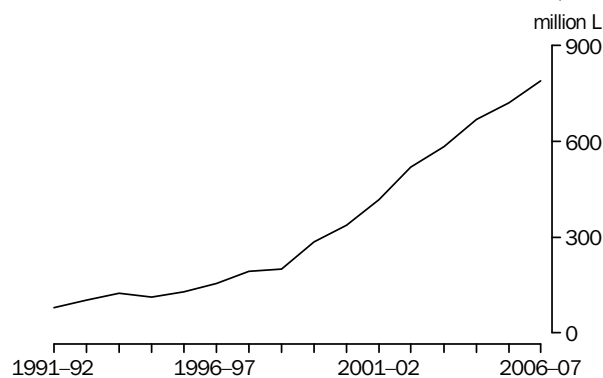


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres for the first time. Six years later, in the 1998-99 period, wine exports exceeded 200 million litres for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 787.0 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.0% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

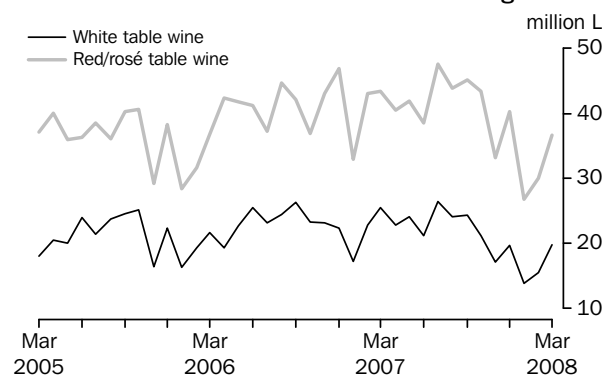
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 57.8 million litres of Australian produced wine were exported in March 2008, an increase of 23.4% on February 2008 and a fall of 18.3% on March 2007. In March 2008, 19.8 million litres of Australian produced white table wine were exported, an increase of 27.8% on last month and a fall of 22.2% on March 2007. Australian producers exported 36.7 million litres of red and rosé table wine in March 2008, an increase of 22.0% from last month and a 15.6% decrease on March 2007.

EXPORTS OF TABLE WINE BY TYPE: **Original**

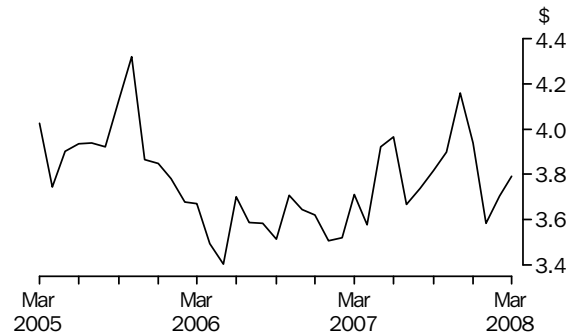


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (57.8 million litres) was \$219.3m, an increase of 26.3% in value from February 2008. The average value of Australian wine exported in March 2008 was \$3.79 per litre, up from \$3.70 per litre last month and also up from \$3.71 per litre in March 2007.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

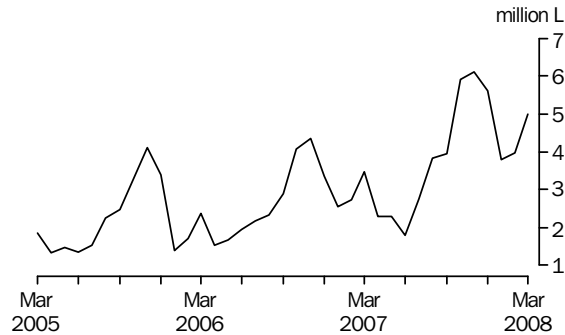
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For March, the value reported by the ABS was \$219.3m, while the AWBC value was \$200.1m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 5.0 million litres of wine, valued at \$32.7 million were imported in March 2008, a rise of 25.7% in quantity and a decrease of 6.6% in value on February 2008. The average value of wine imports cleared for home consumption in March 2008 was \$6.55 per litre, down from \$8.83 per litre in February 2008.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2008 shows that wine available for consumption in Australia increased 0.5% on the same quarter in 2007. Domestic sales of Australian wine decreased 3.7%, and wine imports increased 45.8%. Total disposals of Australian produced wine decreased by 16.4% on the same quarter in 2007 with exports falling 29.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	447 832	34 275	482 107	786 926	1 234 758
Mar qtr 2007	r93 032	8 751	r101 783	r189 084	r282 116
Mar qtr 2008	89 552	12 758	102 310	146 272	235 824

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 294	116 195	218 468	101 915	57 276	161 894	380 362	67 470	447 832
2007									
March	8 451	9 976	18 507	8 106	4 352	12 571	31 078	5 344	36 422
April	7 469	9 317	16 898	7 390	4 453	11 988	28 886	5 156	34 042
May	7 739	10 941	18 833	9 044	5 413	14 765	33 598	5 217	38 815
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	32 623
July	7 122	9 725	17 117	10 020	5 873	16 257	33 374	5 135	38 509
August	7 216	9 237	16 555	9 193	5 209	14 610	31 165	4 829	35 994
September	7 625	9 882	17 677	7 675	4 633	12 573	30 250	5 765	36 015
October	9 136	9 353	18 588	8 133	4 608	13 301	31 889	7 819	39 708
November	10 909	9 992	21 170	9 451	4 788	14 617	35 787	8 472	44 259
December	9 230	9 430	18 858	7 945	4 261	12 548	31 406	8 040	39 446
2008									
January	6 037	8 087	14 257	4 559	3 183	8 134	22 391	3 534	25 925
February	r6 904	r10 180	r17 286	r5 677	r4 446	r10 679	r27 964	r3 739	r31 703
March	7 328	8 724	16 465	6 580	4 132	10 888	27 352	4 572	31 924
SEASONALLY ADJUSTED									
2007									
March	8 457	9 489	18 016	8 791	4 624	13 586	31 602	6 044	37 646
April	8 009	9 648	17 780	8 411	4 511	13 031	30 811	5 805	36 616
May	8 039	9 748	17 946	8 281	4 732	13 347	31 293	5 605	36 898
June	8 005	8 585	16 695	8 384	4 545	13 264	29 959	5 220	35 179
July	7 436	9 694	17 496	8 715	4 703	13 763	31 259	5 647	36 906
August	7 548	9 200	16 889	8 036	4 343	12 593	29 482	5 062	34 544
September	7 525	9 834	17 539	7 354	4 510	12 173	29 712	5 590	35 302
October	7 808	9 138	17 055	7 371	4 413	12 229	29 284	5 846	35 130
November	7 936	9 075	17 218	7 715	4 531	12 576	29 794	5 687	35 481
December	7 766	9 553	17 447	7 772	4 847	12 960	30 407	5 708	36 115
2008									
January	8 521	10 122	18 787	7 832	5 420	13 686	32 473	5 712	38 185
February	7 615	9 707	17 529	7 154	4 952	12 802	30 331	5 141	35 472
March	7 706	8 648	16 770	7 607	4 493	12 377	29 147	5 530	34 677
TREND									
2007									
March	8 393	9 511	18 025	8 565	4 644	13 405	31 430	5 768	37 198
April	8 279	9 456	17 863	8 586	4 612	13 416	31 279	5 718	36 997
May	8 045	9 422	17 617	8 521	4 599	13 368	30 985	5 610	36 595
June	7 808	9 391	17 373	8 372	4 577	13 229	30 602	5 495	36 097
July	7 651	9 347	17 190	8 171	4 519	12 995	30 185	5 431	35 616
August	7 602	9 314	17 111	7 974	4 477	12 767	29 878	5 455	35 333
September	7 648	9 355	17 181	7 796	4 495	12 619	29 800	5 537	35 337
October	7 745	9 427	17 331	7 666	4 576	12 590	29 921	5 622	35 543
November	7 851	9 492	17 496	7 595	4 696	12 670	30 166	5 658	35 824
December	7 924	9 510	17 601	7 576	4 812	12 801	30 402	5 637	36 039
2008									
January	7 945	9 497	17 640	7 571	4 893	12 903	30 543	5 583	36 126
February	7 929	9 455	17 623	7 560	4 933	12 949	30 572	5 524	36 096
March	7 893	9 358	17 529	7 560	4 927	12 946	30 475	5 436	35 911

r revised

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total			
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006-07	7.9	-1.7	2.8	11.0	-6.3	5.0	3.7	2.9	3.6
2007									
March	9.0	0.4	4.2	24.7	8.8	18.2	9.4	35.1	12.6
April	-11.6	-6.6	-8.7	-8.8	2.3	-4.6	-7.1	-3.5	-6.5
May	3.6	17.4	11.5	22.4	21.6	23.2	16.3	1.2	14.0
June	-14.1	-29.4	-23.1	-1.2	-15.7	-6.3	-15.7	-17.3	-16.0
July	7.1	26.0	18.3	12.2	28.7	17.5	17.9	19.0	18.0
August	1.3	-5.0	-3.3	-8.3	-11.3	-10.1	-6.6	-6.0	-6.5
September	5.7	7.0	6.8	-16.5	-11.1	-13.9	-2.9	19.4	0.1
October	19.8	-5.4	5.2	6.0	-0.5	5.8	5.4	35.6	10.3
November	19.4	6.8	13.9	16.2	3.9	9.9	12.2	8.4	11.5
December	-15.4	-5.6	-10.9	-15.9	-11.0	-14.2	-12.2	-5.1	-10.9
2008									
January	-34.6	-14.2	-24.4	-42.6	-25.3	-35.2	-28.7	-56.0	-34.3
February	14.4	25.9	21.2	24.5	39.7	31.3	24.9	5.8	22.3
March	6.1	-14.3	-4.7	15.9	-7.1	2.0	-2.2	22.3	0.7
SEASONALLY ADJUSTED									
2007									
March	-5.1	-3.6	-4.4	2.2	-1.8	0.8	-2.2	4.6	-1.2
April	-5.3	1.7	-1.3	-4.3	-2.5	-4.1	-2.5	-4.0	-2.7
May	0.4	1.0	0.9	-1.5	4.9	2.4	1.6	-3.5	0.8
June	-0.4	-11.9	-7.0	1.2	-4.0	-0.6	-4.3	-6.9	-4.7
July	-7.1	12.9	4.8	3.9	3.5	3.8	4.3	8.2	4.9
August	1.5	-5.1	-3.5	-7.8	-7.7	-8.5	-5.7	-10.3	-6.4
September	-0.3	6.9	3.8	-8.5	3.8	-3.3	0.8	10.4	2.2
October	3.8	-7.1	-2.8	0.2	-2.2	0.5	-1.4	4.6	-0.5
November	1.6	-0.7	1.0	4.7	2.7	2.8	1.7	-2.7	1.0
December	-2.1	5.3	1.3	0.7	7.0	3.1	2.1	0.4	1.8
2008									
January	9.7	6.0	7.7	0.8	11.8	5.6	6.8	0.1	5.7
February	-10.6	-4.1	-6.7	-8.7	-8.6	-6.5	-6.6	-10.0	-7.1
March	1.2	-10.9	-4.3	6.3	-9.3	-3.3	-3.9	7.6	-2.2
TREND									
2007									
March	—	-0.5	-0.4	0.6	-1.0	0.1	-0.2	0.1	-0.1
April	-1.4	-0.6	-0.9	0.2	-0.7	0.1	-0.5	-0.9	-0.5
May	-2.8	-0.4	-1.4	-0.7	-0.3	-0.4	-0.9	-1.9	-1.1
June	-2.9	-0.3	-1.4	-1.8	-0.5	-1.0	-1.2	-2.0	-1.4
July	-2.0	-0.5	-1.1	-2.4	-1.3	-1.8	-1.4	-1.2	-1.3
August	-0.6	-0.4	-0.5	-2.4	-0.9	-1.8	-1.0	0.4	-0.8
September	0.6	0.4	0.4	-2.2	0.4	-1.2	-0.3	1.5	—
October	1.3	0.8	0.9	-1.7	1.8	-0.2	0.4	1.5	0.6
November	1.4	0.7	1.0	-0.9	2.6	0.6	0.8	0.6	0.8
December	0.9	0.2	0.6	-0.2	2.5	1.0	0.8	-0.4	0.6
2008									
January	0.3	-0.1	0.2	-0.1	1.7	0.8	0.5	-1.0	0.2
February	-0.2	-0.4	-0.1	-0.1	0.8	0.4	0.1	-1.1	-0.1
March	-0.5	-1.0	-0.5	—	-0.1	—	-0.3	-1.6	-0.5

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation (a)</i>	<i>Sparkling bulk fermentation (a)</i>	<i>Carbonated</i>	<i>Other wine products (b)</i>	<i>Vermouth</i>	<i>Brandy (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	380 362	17 388	23 265	16 618	7 081	2 947	172	510
2007								
March	31 078	1 301	1 717	1 280	831	199	15	31
April	28 886	1 401	1 525	1 204	797	217	11	37
May	33 598	1 755	1 454	912	854	226	15	34
June	28 308	1 581	1 179	782	524	237	11	36
July	33 374	1 941	1 529	753	531	368	13	52
August	31 165	1 565	1 491	870	595	296	12	46
September	30 250	1 458	1 935	1 467	673	217	14	29
October	31 889	1 342	3 137	1 973	1 066	289	12	55
November	35 787	1 999	2 985	2 166	989	315	18	55
December	31 406	1 405	3 209	2 075	1 005	331	15	78
2008								
January	22 391	852	1 249	680	531	214	8	29
February	r27 964	r1 123	1 063	r761	r611	r170	10	22
March	27 352	1 122	1 327	1 151	736	226	11	33

r revised

(a) Spritzig table wines are included with table wine.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

(c) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	439	7 864	3 973	17 388
2007						
March	142	236	27	616	281	1 301
April	96	266	31	654	355	1 401
May	159	335	54	796	412	1 755
June	146	329	36	787	283	1 581
July	194	381	51	900	414	1 941
August	165	323	39	667	370	1 565
September	147	279	41	658	334	1 458
October	np	256	np	502	398	1 342
November	np	386	np	617	652	1 999
December	np	348	np	506	328	1 405
2008						
January	93	140	21	400	197	852
February	88	r163	24	r585	r263	r1 123
March	np	247	np	470	296	1 122

np not available for publication but included in totals where applicable,
unless otherwise indicated

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	276 565	491 589	768 154	2 781	15 366	625	786 926
2007							
January	17 275	33 009	50 284	126	908	20	51 338
February	22 855	43 059	65 914	208	808	30	66 960
March	25 511	43 457	68 968	204	1 503	110	70 786
April	22 850	40 520	63 369	264	534	30	64 197
May	24 083	41 954	66 038	204	1 121	40	67 402
June	21 246	38 535	59 780	166	971	19	60 936
July	26 454	47 588	74 042	244	1 344	55	75 686
August	24 065	43 855	67 920	305	2 069	128	70 422
September	r24 402	r45 153	r69 554	253	r2 157	51	r72 015
October	21 229	43 462	64 691	180	2 244	106	67 221
November	17 181	33 215	50 396	217	1 296	82	51 991
December	19 742	40 297	60 039	172	1 434	108	61 752
2008							
January	13 844	26 823	40 667	128	752	41	41 588
February	r15 526	r30 057	r45 583	85	r1 102	83	r46 852
March	19 846	36 664	56 510	205	962	155	57 832
VALUE (b) (\$'000)							
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	845 501	1 930 310	2 775 810	14 707	83 213	3 154	2 876 885
2007							
January	51 097	123 003	174 100	845	5 020	130	180 095
February	67 552	162 299	229 851	1 112	4 584	185	235 732
March	74 428	178 556	252 984	1 211	8 107	492	262 794
April	70 532	155 287	225 819	924	2 777	189	229 708
May	79 049	179 061	258 110	1 098	4 943	218	264 369
June	71 194	164 613	235 807	977	4 786	143	241 714
July	82 531	186 798	269 329	1 612	6 361	384	277 686
August	82 607	169 197	251 805	1 639	9 268	563	263 275
September	r80 355	r182 204	r262 558	1 391	r10 556	495	r275 000
October	75 481	175 634	251 115	1 360	9 006	623	262 104
November	60 154	146 699	206 853	1 526	7 031	770	216 181
December	67 454	167 059	234 513	1 091	6 591	991	243 186
2008							
January	45 461	98 356	143 816	878	4 017	440	149 151
February	r48 805	r118 465	r167 271	738	r5 063	467	r173 539
March	64 823	147 136	211 959	1 058	5 171	1 162	219 349

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(a) Exports may include sales made by exporters other than winemakers.

(b) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
2004-05	18	913	519	9 054
2005-06	38	2 037	457	7 796
2006-07	8	216	447	8 968
2007				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167
November	3	31	49	1 354
December	—	7	62	1 530
2008				
January	—	2	25	819
February	—	24	24	564
March	—	1	38	559

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (c)								
United Kingdom	8 970	12 521	21 491	66	279	12	21 848	82 334
United States of America	4 713	9 954	14 667	35	99	11	14 813	51 305
Canada	1 099	2 448	3 546	36	35	—	3 618	18 794
Germany, Federal Republic of	415	1 314	1 729	1	—	2	1 732	3 316
New Zealand	446	950	1 396	22	189	8	1 615	7 008
Netherlands	970	1 429	2 399	—	15	—	2 414	7 301
Denmark	639	2 024	2 664	—	19	—	2 683	6 138
Belgium	387	698	1 085	—	12	50	1 147	2 934
China (excluding Taiwan Province)	91	751	841	11	9	—	861	3 982
Ireland	507	536	1 043	—	34	—	1 077	4 668
Sweden	216	500	716	—	61	—	777	3 876
Japan	216	475	691	7	65	7	769	4 076
France	108	300	408	—	1	—	409	915
Singapore	117	320	437	—	14	24	475	4 686
Hong Kong	51	300	351	2	8	4	363	2 431
Norway	76	145	221	—	13	—	234	1 086
Finland	201	377	578	1	33	—	611	2 066
United Arab Emirates	88	122	210	2	21	—	234	1 089
Malaysia	35	230	265	3	5	—	273	2 467
Taiwan (Province of China)	14	108	121	—	—	5	127	618
Total other countries(d)	488	1 162	1 650	18	52	31	1 751	8 259
Total all countries	19 846	36 664	56 510	205	962	155	57 832	219 349

IMPORTS (e)								
New Zealand	1 535	122	1 657	—	47	1	1 705	16 100
Italy	120	141	262	5	110	98	474	2 423
France	124	113	237	—	235	7	480	9 409
Portugal	1	29	30	4	—	63	97	452
Spain	22	58	80	7	21	—	109	802
Chile	34	269	303	—	—	15	318	542
Germany, Federal Republic of	16	4	20	—	—	67	87	468
South Africa	115	903	1 018	—	8	—	1 026	1 431
Total other countries(d)	125	561	686	1	1	7	696	1 105
Total All Countries	2 093	2 200	4 293	18	423	259	4 992	32 731

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) See paragraphs 8 and 9 of the Explanatory notes.

(c) Exports may include sales made by exporters other than winemakers.

(d) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(e) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	38 318	423 032	14 876	40 769	262 120	7 811	786 926	415 516
2007								
January	1 163	27 838	865	3 507	17 449	517	51 338	27 445
February	3 260	36 009	988	5 113	20 918	672	66 960	35 552
March	3 777	40 392	1 133	3 517	21 365	602	70 786	39 569
April	4 083	40 325	1 093	2 150	15 930	616	64 197	39 704
May	3 183	39 694	1 127	2 697	20 091	610	67 402	39 088
June	2 428	33 261	1 012	2 592	21 121	520	60 936	33 013
July	3 353	42 108	751	3 268	25 302	904	75 686	41 597
August	2 673	43 424	1 057	2 852	19 629	787	70 422	42 990
September	2 899	39 840	971	1 896	r25 673	736	r72 015	39 415
October	2 592	40 699	1 385	2 384	19 480	680	67 221	40 102
November	2 277	25 673	1 264	2 717	19 635	425	51 991	25 343
December	1 135	30 546	1 399	3 358	24 631	683	61 752	30 140
2008								
January	1 127	23 879	835	1 601	13 535	611	41 588	23 415
February	r1 258	r27 785	1 013	r2 348	r13 738	r710	r46 852	r27 331
March	1 716	33 516	1 164	2 342	18 447	648	57 832	33 119
VALUE(d) (\$'000)								
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	111 967	1 385 398	88 665	148 823	1 111 964	30 067	2 876 885	1 356 059
2007								
January	4 625	90 925	6 421	10 664	65 305	2 154	180 095	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	235 732	115 118
March	11 517	135 740	7 869	13 594	91 282	2 792	262 794	132 518
April	9 606	121 369	8 697	11 278	76 567	2 191	229 708	119 102
May	8 536	129 310	8 402	14 580	100 863	2 680	264 369	126 960
June	7 138	101 402	9 572	13 354	107 853	2 396	241 714	100 514
July	9 892	131 804	5 382	13 841	113 604	3 163	277 686	129 549
August	9 076	143 245	7 306	15 131	85 412	3 105	263 275	141 257
September	11 500	133 836	5 874	11 244	r109 376	3 171	r275 000	131 883
October	10 843	135 338	8 658	13 877	90 719	2 669	262 104	132 525
November	8 800	82 602	7 343	14 721	100 454	2 261	216 181	81 281
December	4 714	95 907	8 263	19 777	111 288	3 236	243 186	94 187
2008								
January	4 323	74 900	5 794	9 425	51 946	2 763	149 151	73 200
February	r5 107	r86 438	7 248	r13 796	r58 119	r2 830	r173 539	r85 183
March	7 370	116 946	9 317	12 592	70 169	2 954	219 349	115 143

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany, Federal Republic of	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	18 142	5 544	5 354	482	947	586	901	517	1 802	34 275
2007										
January	1 375	390	391	31	73	38	52	108	86	2 544
February	1 446	263	271	30	80	54	15	60	509	2 728
March	1 932	537	412	22	66	54	334	50	71	3 479
April	1 381	368	257	46	30	47	41	—	126	2 296
May	1 382	407	287	36	40	15	40	—	87	2 294
June	951	241	282	33	95	1	21	7	158	1 788
July	1 368	378	377	26	53	2	40	20	481	2 746
August	2 045	696	689	33	73	36	44	93	122	3 832
September	2 083	855	461	84	156	9	59	52	191	3 950
October	2 715	820	1 009	39	107	640	47	171	356	5 904
November	3 159	731	1 032	126	207	163	46	135	504	6 103
December	1 642	1 075	818	120	79	1 070	30	102	673	5 609
2008										
January	1 399	403	555	32	106	710	43	177	372	3 796
February	2 397	335	390	18	110	278	19	9	414	3 970
March	1 705	474	480	97	109	318	87	1 026	696	4 992
VALUE (c) (\$'000)										
2004-05	80 088	25 105	66 958	1 535	3 868	1 314	1 964	779	6 629	188 240
2005-06	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	211 263
2006-07	155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	307 023
2007										
January	10 664	2 321	6 865	127	421	171	275	321	450	21 614
February	13 713	1 369	5 696	106	409	260	71	168	1 630	23 422
March	15 643	2 786	7 614	137	393	193	931	122	372	28 192
April	11 490	2 160	6 028	186	208	191	190	7	1 051	21 511
May	12 110	2 692	6 639	142	197	42	172	3	475	22 472
June	7 987	1 500	7 880	200	253	18	160	36	571	18 604
July	11 736	2 391	6 642	91	295	7	226	58	1 078	22 524
August	17 990	4 560	13 993	148	494	129	230	224	886	38 655
September	18 706	4 958	8 465	282	977	52	380	163	814	34 796
October	23 811	4 864	19 640	177	610	1 278	243	448	1 030	52 101
November	25 301	3 778	20 529	524	981	399	220	515	1 372	53 620
December	15 222	5 091	17 136	403	383	1 666	154	341	1 551	41 947
2008										
January	12 643	2 487	11 000	114	786	1 700	197	465	739	30 129
February	21 512	2 038	8 964	70	1 902	951	138	45	437	35 057
March	16 100	2 423	9 409	452	802	542	468	1 431	1 105	32 731

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	19 003	6 487	25 490	123	7 000	1 662	34 275
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
April	1 421	369	1 790	9	403	94	2 296
May	1 412	471	1 883	22	327	62	2 294
June	971	303	1 274	10	342	162	1 788
July	1 476	722	2 199	20	322	205	2 746
August	2 196	569	2 765	4	988	75	3 832
September	2 213	724	2 937	23	799	192	3 950
October	3 458	831	4 289	12	1 210	393	5 904
November	3 551	1 322	4 873	14	1 084	132	6 103
December	2 299	1 704	4 003	19	1 108	480	5 609
2008							
January	2 507	564	3 071	15	549	161	3 796
February	2 882	469	3 351	1	514	104	3 970
March	2 093	2 200	4 293	18	423	259	4 992
VALUE (b) (\$'000)							
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	155 180	46 720	201 900	1 154	97 533	6 437	307 023
2007							
January	10 763	2 937	13 700	70	6 961	883	21 614
February	12 327	3 232	15 560	45	6 776	1 042	23 422
March	15 308	4 918	20 225	89	7 538	339	28 192
April	11 117	3 232	14 349	70	6 723	369	21 511
May	11 991	3 986	15 977	85	6 164	246	22 472
June	7 450	3 205	10 655	146	7 273	531	18 604
July	12 541	3 828	16 368	73	5 297	786	22 524
August	18 242	5 729	23 971	57	14 318	308	38 655
September	19 331	5 616	24 947	160	8 827	862	34 796
October	23 931	6 189	30 120	100	20 564	1 317	52 101
November	26 453	7 186	33 640	193	19 096	691	53 620
December	16 949	5 785	22 735	131	17 290	1 791	41 947
2008							
January	15 461	4 896	20 357	149	8 189	1 434	30 129
February	20 705	4 277	24 981	10	9 674	392	35 057
March	18 116	5 702	23 818	209	7 506	1 198	32 731

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 92% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at time.series.analysis@abs.gov.au.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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